

Endress+Hauser Management AG  $\cdot$  Kägenstrasse 2  $\cdot$  4153 Reinach BL  $\cdot$  Switzerland

#### To our customers and partners

#### **Executive Board**

Dr Andreas Mayr Chief Operating Officer

Nikolaus Krüger Chief Sales Officer

Reinach, 9 April 2020

# Effects of the coronavirus pandemic

Endress+Hauser has taken comprehensive measures in response to the coronavirus pandemic. The health of employees, customers, partners and the public is a top priority. Our aim is to ensure our ability to supply and serve our customers worldwide. A task force is coordinating the action at Group level. The current situation is as follows:

#### Sales and service

- Our worldwide contacts in sales and service are still available when working from home.
- With an <u>endress.com account</u>, customers can track deliveries, get prices and delivery times and order products.
- Technical information, drawings, documents etc. can be downloaded from endress.com at any time.
- With Smart Support, Endress+Hauser supports customers online with service issues.
- New Smart Support functions enable audio and video communication via mobile and stationary devices.

## Ability to deliver and product availability

- We are still generally able to deliver; our global production network is up and running.
- Our plant in South Africa is closed by order of the authorities until 16 April 2020.
- Capacity and personnel shortages at individual plants may lead to longer delivery times in certain cases.

## Material availability in our plants

- Material availability in our plants is ensured for the coming weeks.
- We are working hard to ensure that these materials remain available beyond this period.
- Wherever possible, we are pursuing a dual sourcing strategy in procurement, ideally from sources in different countries or on different continents.
- For critical components, we have expanded our safety stock.



## Delivery logistics and on-site support

- In delivery logistics, restrictions on the part of service providers are resulting in longer regional transit times. Our sales centers are informing and supporting affected customers.
- For countries and regions where official regulations restrict operations, we have emergency plans in place for sales and service to provide further comprehensive support for customers.

# Measures to protect against infection

- We have limited travel to essential journeys (e.g. urgent customer service activities).
- We have canceled all major meetings and events until further notice.
- We have taken extensive organizational measures at our sites to ensure a high level of hygiene and to maintain sufficient distance between employees.
- Comprehensive home office regulations are in place in most office areas.

Dr Andreas Mayr

**Chief Operating Officer** 

Nikolaus Krüger Chief Sales Officer