

Endress+Hauser at a glance

A strong partner worldwide



Our fields of activity

Wherever you are, whatever you do: you are surrounded by products manufactured by the process industries

Thanks to process engineering, substances can be modified, merged or transformed, for example by

- mechanical processes
- chemical and biochemical reactions
- thermal impacts



Our fields of activity

Endress+Hauser is a reliable partner of the process industries

We accompany customers from laboratory to plant, from research on new substances to the final product



Our customers

We understand our customers' requirements and demands

- Chemicals
We make processes safe
- Food & beverages
We ensure absolute hygiene
- Oil & gas
We guarantee high accuracy
- Environmental
We take care of our environment
- Life sciences
We observe the highest standards



Our customers

- Primaries & metal
We provide robust solutions
- Energy
We help to use resources efficiently
- Pulp & paper
We support with modern techniques
- Renewable energies
We focus on sustainable development
- Marine
We combine safety with innovation



Our offering

With our products, solutions and services, our customers design their processes to be

- safe
- reliable
- environmentally compatible
- efficient



Our offering

We provide sensors, instruments, components and systems for tasks in the field of

- Level measurement
- Flow measurement
- Pressure measurement
- Temperature measurement
- Analytics and sampling
- Data management
- Device communication and integration



Our offering

Our range of services increase availability of our customers' plants and improve process and product quality

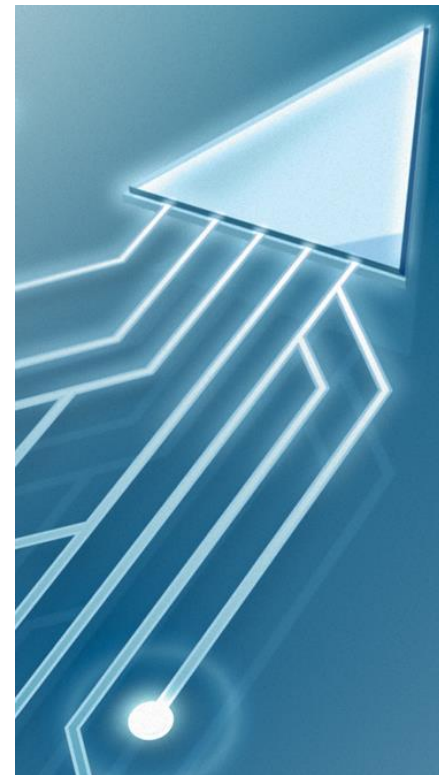
- Commissioning
- Operation
- Maintenance
- Calibration
- Repair



Our offering

Comprehensive solutions for process engineering enhance efficiency of our customers' plants

- Device integration
- Field Network Engineering
- Integration in ERP systems
(Enterprise resource planning)
- Analytical systems
- Inventory control
- Plant Asset Management
- Energy monitoring
- Custody transfer



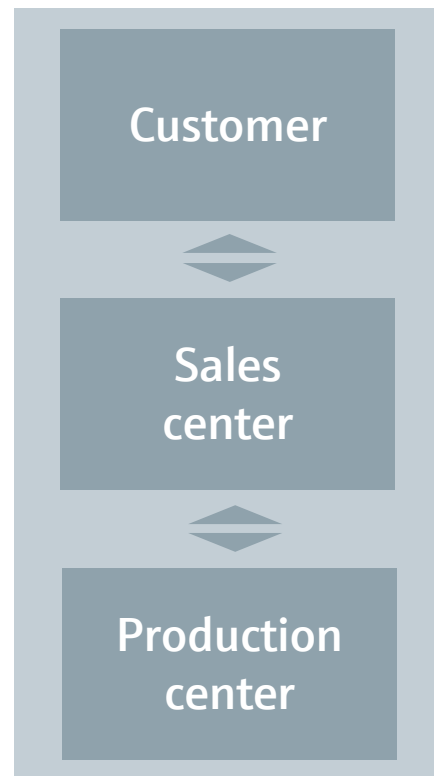
Our structure

Production centers are hubs of knowledge on the various fields of activity

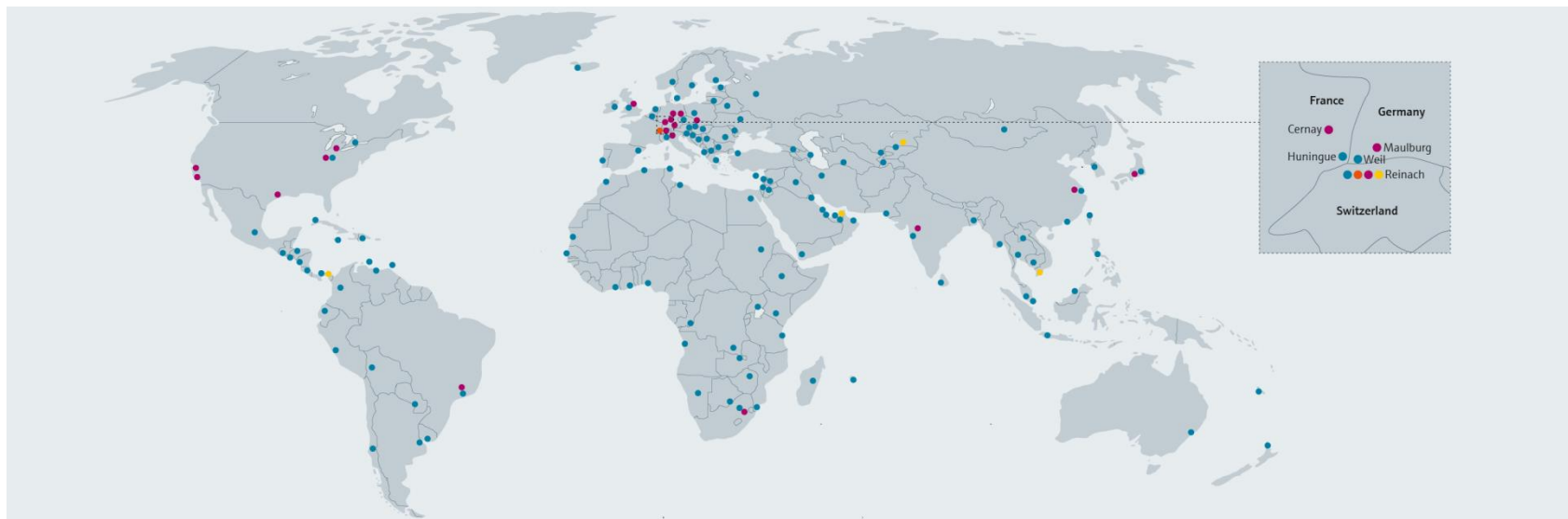
- Production
- Research & development

Sales centers and dedicated partners convey our expertise to markets and customers

- Sales
- Services
- Engineering



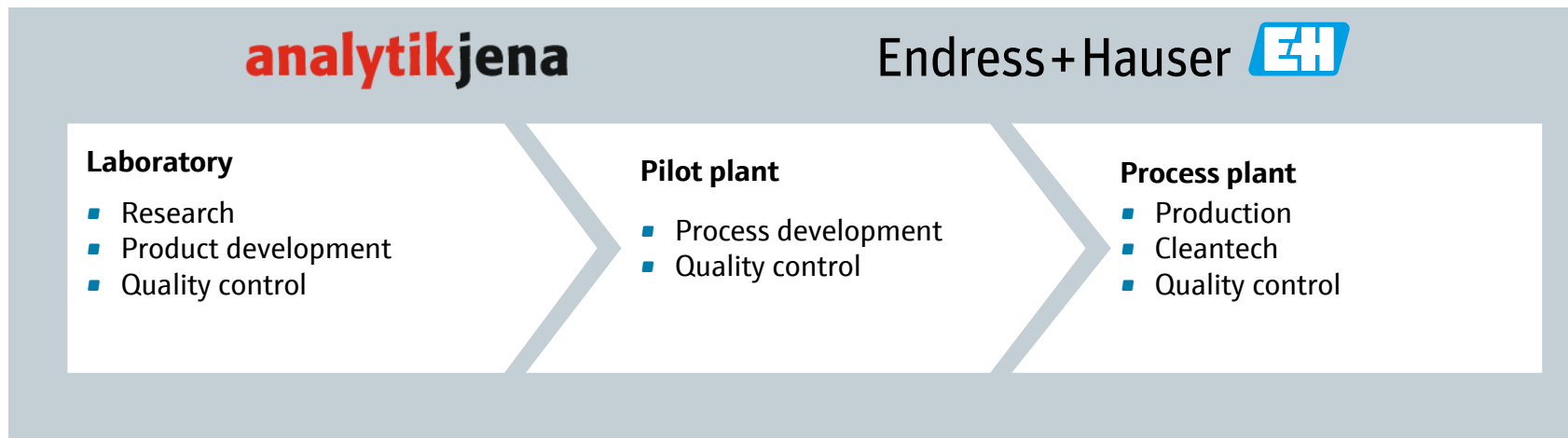
Our structure



- Holding company in Reinach, Switzerland
- 26 production facilities in 12 countries
- Sales centers and representatives in more than 125 countries
- Regional sales support centers

Our structure

- Endress+Hauser is committed to measurement and automation engineering for the process industry
- The market for laboratory analysis is globally addressed under the Analytik Jena brand



Our structure



Klaus Endress, President of the Supervisory Board of the Endress+Hauser Group

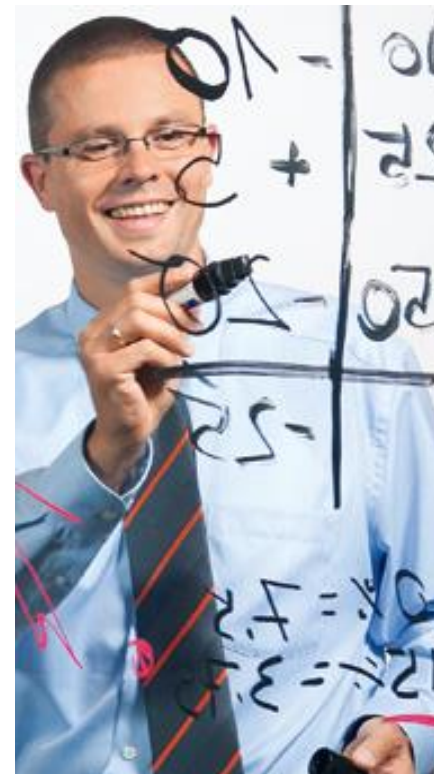


The shareholder family

- Business in sole ownership of the Endress family since 1975
- Founded in 1953 by Georg H Endress and Ludwig Hauser
- A charter settles the relationship between family and company

Our figures 2015

- Net sales of 2.1 billion euros
...a strong partner
- 12,952 employees worldwide
...a reliable employer
- Net income of 165 million euros
...economically successful
- Equity ratio of 73%
...solidly financed
- Investments of 166 million euros
...future-oriented
- 6,500 patents and patent applications
...innovative and creative



Our corporate culture

We are sure that customers, employees and shareholders accomplish more together

We face our responsibility to the environment and society

The special Spirit of Endress+Hauser shapes our way of doing business and of working together



Matthias Altendorf,
CEO of the Endress+Hauser Group

Our corporate culture

The Spirit of Endress+Hauser states:

- Customers always have priority
- First serve, then earn
- We cultivate an atmosphere of trust
- Loyalty and corporate social responsibility are core values
- We lead by setting examples
- We are modest
- We live up to our convictions
- Doing the same things the same way, and right from the beginning
- We never give up
- Evolution not revolution



Thank you for your attention!

Visit us on www.endress.com

